

The

TNA News



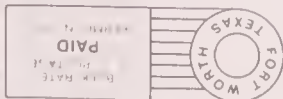
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THE TNA NEWS

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MARCH - 1989

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TEXAS HERITAGE
1989 TNA MEDAL

SEND ALL NEWS
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DEADLINE:
1st of Each Month
For Following Issue

PRESIDENT'S MESSAGE

2901 Silverleaf Dr.
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Dear Fellow Members — In this issue you will find an official ballot and an envelope to be used in mailing your ballot to the secretary. Before you do anything else, take a few minutes and cast your vote for those persons whom you wish to lead TNA for the next two years. All members may vote for the top five officers. You may vote only for that governor for the district in which you reside. If you don't know your district number, it is shown on your membership card. Out-of-staters should vote only for the top five officers. Junior members do not have a vote nor do clubs or chapters.

An election in TNA is held only every two years. Certainly it is not too much to ask of you to vote. We have a total membership of 1,200 members and I'd like to see at least a 50% vote. More than that would be even better. For the first time in several years we have more than one candidate for the top three offices. This gives you, the member, a choice. Exercise your right to make a selection and **VOTE**.

Your secretary, my wife, continues to get dues payments at the now older rates. This causes her additional work which neither of us likes. There was no change in the regular membership dues but both junior and associate member dues are \$5.00 annually. Life membership dues have advanced to \$200.00

PLEASE SEND THE CORRECT AMOUNT WHEN REMITTING DUES.

A message to all of the TNA member clubs: Please appoint someone from your club to be your representative at the governors and representatives breakfast in El Paso on Saturday, April 29, 1989. This person may be your district governor or anyone else you care to appoint. Have that person bring with him/her any suggestions you might have for the improvement of TNA. **IF** you have any gripes, send them along, also.

If you have read this far and have not yet voted, you might wish to read the background sketches of the candidates. Those sketches appeared in the February issue. Also, you will find responses, by many of the candidates, to four topics which are important to TNA. These sketches and responses might help you make a decision, **BUT, PLEASE VOTE.**

Next month I hope to see many of you in El Paso. This will be El Paso's second TNA convention. We had a mighty good convention there in 1985 and I expect that they will try to make this one even better. I know that El Paso is a long way from most parts of Texas but the trip would be worth it. Watch these pages for more information. See Ya' next month.

CANDIDATES SHARE VIEWS & IDEAS — REFLECTS SOLID FUTURE FOR TNA

All of the candidates for contested offices in the Texas Numismatic Association election have been given this opportunity to present their ideas and views of certain important issues. Specifically, they were asked to respond to how they would improve TNA in the areas of numismatic education, increased membership, additional service and better relationship with our dealers and additional services for all classes of TNA membership. (Responses are printed in the order they were received.)

FOR PRESIDENT — RAYMOND E. WHYBORN

Education is the number one priority and I intend to assure that TNA takes the leadership role in providing numismatic education. We have some of the most knowledgeable numismatists in the world among our members which include writers, catalogers, teachers, editors, publishers, instructors, etc., who have an unlimited amount of talent from which to draw. We can, and should, develop course outlines or even complete courses in numismatic subjects to be used by TNA, other numismatic organizations, or even public schools and institutions of higher learning. We should also prepare notes, outlines or even completely prepared scripts for short programs on various numismatic subjects to be given either at club meetings or as programs for civic and business gatherings.

Increasing TNA membership is really the easiest task facing us. I found this past year that signing up new members was extremely simple. There are many potential members out there waiting to be asked to join. As we become more responsive to our members' various needs, more collectors will be attracted to our Association to share our benefits and to enjoy our camaraderie.

We have been extremely remiss in showing support and respect to our hard working dealers. For too long we have come to expect them to provide not only the material that we collect, but also to provide much of the revenue with which to operate this Association. With our economy being severely strained many of our dealers are experiencing some real hardships and severe difficulties. We have been quite quick to criticize them, but we have been very slow to recognize and understand their problems. We need to understand their problems and work with them to resolve our mutual difficulties.

Our greatest service to our members should be education. Many long hours of hard work by some very dedicated members have resulted in our library being relocated to Abilene. In addition to inventorying, checking and cleaning the books and printed material, the slide sets have been reviewed and are in the process of being repaired and refurbished. We have a large investment in this terribly under-used library and we certainly need to promote its use by our members. We also need to add more books on specialized subjects and other material, including video tapes, to further enhance our educational capability. Reference books that are used rather infrequently or that are

too expensive for the average member to purchase should be available through our library. We need to actively solicit additional donations and memorial gifts and, perhaps, even seek publishers' contributions or overstock for use in our library. Above all, we need to promote the use of our library and its material to clubs as well as individual members.

Regardless of which candidates are finally selected, we urge you to get behind them solidly and support them in their efforts to manage our dynamic, growing Association.

★ ★ ★

FOR PRESIDENT: GERALD KENDALL

The youth programs in TNA seem to be down played in many places. I want to work more closely with the youth chairman, Ralph Ross, in various ways. One program I should like to see instituted is an annual theme contest with the winners given special recognition and awards. Also, the winners themes could be published in the **TNA News**.

I, for one, do not feel that "hard politics" has any place in an organization such as ours. I do feel that we should spend much more time pushing education than we do. We maintain a good library for the benefit of the members and member clubs. I understand that this library is not given a great deal of activity by the membership. If we, the members, do not use it, we are the losers of the great wealth of information which we have at our fingertips.

Some members and dealers have indicated to me that they do not have enough input into the operation of the organization. I would

like to see a forum established so that this input could be made. The issues could be discussed and, if applicable, accepted for the benefit of all. I, for one, do not like "campaign promises" for, many times, this is simply an avenue to get votes with no thought on the part of the promiser, to keep them. However, I do plan to promote my favorite subjects, exhibiting and judging. I would like to see the creation of a battery of judges who could serve at the state and local level as well.

At this point, I feel that all of the appointed officers are functioning smoothly and efficiently. I DO NOT intend to start making changes in these areas. Only if an office becomes open do I intend to replace that officer.

The undeniable fact is that the dealer is paying the bill for the show. I am also aware that there is some dissatisfaction among these ranks. Not all of the dealers, but some and, perhaps, justifiably so. I will be open to hear these situations. I do not have any medicine-man-snake-oil cure for every ill. But I do have some thoughts and suggestions on the matter.

★ ★ ★

FOR 1ST VICE PRESIDENT: MAC KENNADY

NUMISMATIC EDUCATION: We could establish a TNA Speakers Bureau which would be made up of no less than one speaker in each district. This speaker could be the District Governor and or any others who feel that they could devote the time to such a project. In the major cities several speakers would probably be needed. Libraries, Chambers of Commerce, School

Districts and others could be contacted when offering our services. This should do much for numismatic education as well as making our State Association better known.

In the TNA Library, located in Abilene, we have an excellent source of numismatic information. Since November 1988, 34 new volumes have been added. These volumes are ready to be requested by the TNA members. A list of these new books will soon be published in the TNA NEWS.

INCREASING TNA MEMBERSHIP:

Additional members could be recruited through the Speakers Bureau plan. As coin shows and conventions are attended, TNA members who are present should ask non-members to join. I'd like to see, at each coin convention, a table provided for the recruiting of new members. During 1988 we had 60 members recruit one or more new members. That sounds like a lot of members working to increase membership but out of a total TNA membership of 1,200, 60 is not an impressive figure. Generally, simply asking a non-member to join is all it takes. *WHEN DID YOU LAST ASK SOMEONE TO JOIN TNA?*

INCREASING SERVICES AND BETTERING RELATIONS WITH DEALERS:

Our dealer members provide a great deal of the financial support for TNA through the rental of bourse tables at our annual conventions. It behooves TNA to see that dealer check in and check out at conventions is made as simple as possible. Adequate security **MUST** be provided. The dealer's inventory

is his livelihood and no reasonable effort should be spared to see that it is protected.

Local and area advertising is an important key to a successful convention. This lets the public know of the convention, increases traffic, which, in turn, improves sales for the dealers.

TNA should continue to charge the least possible table fee in order to hold down dealers' convention costs.

INCREASING SERVICES TO ALL CLASSES OF MEMBERSHIP:

At each TNA convention I'd like to have a table manned by knowledgeable TNA members who would be willing to render an opinion whether a given coin is genuine and as represented. ANA provides this service but their authenticators are not always at the TNA conventions.

TNA could establish an arbitration committee. This committee would be called upon to try to settle, to the satisfaction of all parties concerned, disputes which might arise between the collector and the dealer.

I'd like to see seminars on counterfeit and altered coins, and on grading, held on a regular basis in different parts of the state. These topics are so important to collectors.



FOR 1ST VICE PRESIDENT: PAUL E. GARNER

Friends and Fellow Numismatists. Why should you elect me? Because my ideas on providing service to TNA are clear and to the point. Some I will propose. Others I have already proposed. Regardless of the outcome of the election, I will work to improve our TNA.

ON EDUCATION:

1. Encourage dealers to write on their specialties.
2. Establish a TNA Educational Exhibit to be displayed throughout Texas.
3. Keep buying Red Books for the TNA Junior Numismatist Program out of my own pocket.
4. Recommend TNA give a year's free dues to the member who writes the best article annually.

INCREASING MEMBERSHIP:

1. Sponsored a year's free dues for any person signing up 12 or more new members
2. Founded the Emily B. Garner Award, a \$50 Bond for the Junior Member who signs up the most new Junior Members each year.
3. Sponsored the printing of membership applications in the bulletin to get more applications into the hands of the members.
4. Recommended the elimination of the 3-year waiting period for Life Membership.
5. Recommend a crime tips page in the TNA News.

DEALER/COLLECTOR RELATIONSHIPS:

1. Move to form a Dealer Advisory Committee to work with the Board.
2. Recommend the appointment of the President of the Texas Coin Dealers Association to Board membership.

PROVIDING MEMBER SERVICES:

1. Sponsored a Crimestoppers Reward Fund for TNA Members (Voted down as unnecessary).
2. Studied our TNA Convention and recommended changes (independently substantiated) to make it

more responsive to dealers and members alike. Still pending after 18 months.

3. Will recommend an arbitration board to help settle disputes between collectors and dealers.
4. Form a group of TNA members willing to work with their local police in an attempt to combat numismatic crime.
5. Formally support the Numismatic Crime Information Center.
6. Recommend that a seminar on Crime be held at our annual convention.

MY BACKGROUND:

51 years old. BS, University of San Francisco, 1982 (degree obtained thru night school while working full time). Studied for MBA at San Jose State University.

Retired Noncommissioned Officer, U.S. Air Force. Currently an Industrial Specialist for the Defense Logistics Agency.

Life Member of TNA, ANA, LNA and ONA. Member of Numismatic Literary Guild.

Wrote "Silver Coins of the World Since 1900" and "Economic War Between the Napoleonic Empire and Great Britain, an explanation of Chopmarks." Contributing Editor for the Standard Catalog of World Coins.

Collector and part-time dealer. Gloria, my wife, is an advanced Philippine collector. Father of three collectors and brand new grandfather

IN CLOSING: Our most important resource, our members, have also been our most neglected resource. This will change, I promise you.

FOR 2ND VICE PRESIDENT: MICHAEL GREENSPAN

**WHAT ARE YOUR VIEWS ON
AND IDEAS FOR IMPROVING
TNA ON THESE ISSUES?**

NUMISMATIC EDUCATION: TNA should establish an Education Committee to explore the educational possibilities. At the very minimum, TNA should sponsor grading and authentication seminars in conjunction with major Texas shows such as the TNA Convention and the Houston Money Show. In addition, TNA might provide free meeting space at these shows to attract regional meetings of specialized numismatic groups with the understanding that members of the group would provide educational programs for collectors. One proposal I would like to advance is a TNA-sponsored continuing education course for community colleges or local school districts. I would be willing to help develop and teach such a course if it were authorized.

INCREASING TNA MEMBERSHIP: It's difficult to get people to join any numismatic organization if that organization hasn't been very visible or the benefits of membership are not well publicized. On an experimental basis, TNA might promote membership by offering free membership for the first year to all new applicants. We could use a theme like "Try us on for size," or "Try it, you'll like it." But TNA will grow only if members and potential members feel the services provided are worth their attention. That's the challenge — to identify and then provide, on a continuing basis, the services that the members want.

**INCREASING SERVICES
AND BETTERING RELATIONS
WITH DEALERS:** My thoughts on dealer relations are well-known. If dealers don't support TNA or buy house space at the TNA Convention, there simply would not be any TNA. I don't think dealers are particularly demanding, they pay high prices for travel, house space, security, etc. and they would like to be treated with professionalism and respect. Ease of dealer registration, decent and reasonably-priced food service and rooms, adequate advertising in the local and state periodicals, and excellent security are among my expectations to continue to attract dealers to TNA and our conventions.

**INCREASING SERVICES TO
ALL CLASSES OF TNA MEMBERSHIP:** Obviously, there needs to be a balance in what we provide to our very diverse membership. We certainly cannot be all things to all members; our budget simply wouldn't allow it. But the officers and governors should be innovative and flexible, willing to listen to the ideas of any member, on the board or not. I'd like to see a continuing column in the *TNA News* for juniors, a statewide numismatic research award, and a well-publicized TNA Speaker's Bureau, to provide numismatic presentations to community and civic organizations around the state. We need to act, however; not just talk about it.

— — —
**SEND
CLUB NEWS
TO
TNA NEWS**

FOR 2ND VICE PRESIDENT: RALPH W. ROSS

Now it is time to toss the dice. Election time is NEAR. Yes, DICE! A pair of Numismatic Dice that is. Let's assume there are four dies, each with four sides labeled DEALER, INVESTOR, COLLECTOR and EXHIBITOR. There are 15 distinct outcomes that describe the members of our hobby. Notice there are four to the fourth possible outcomes, or mathematically 256 permutations.

The 15 distinct outcomes are: 1. Dealer Investor-Collector-Exhibitor; 2. Dealer; 3. Investor; 4. Collector; 5. Exhibitor; 6. Dealer-Investor; 7. Dealer-Collector; 8. Dealer-Exhibitor; 9. Dealer-Investor-Collector; 10. Dealer-Investor-Exhibitor; 11. Dealer-Collector-Exhibitor; 12. Investor-Collector; 13. Investor-Exhibitor; 14. Investor-Collector-Exhibitor; 15. Collector-Exhibitor.

As Second-Vice President of TNA I see myself working hard to make the Texas Numismatic Association the finest organization in the United States.

SOMETHING FOR THE YN'S:

TRY tossing the Numismatic Dice. Can you list all 256 outcomes? Mail your entries to the Youth Chairman. How many of you are lucky enough to list all 256 possible combinations.

Remember D-I-C-E stands for Dealer-Investor-Collector-Exhibitor. There are 24 different permutations to represent D-I-C-E.

HAVING A SHOW?
LET US KNOW!

EXAMPLE:

- | | |
|----------|----------|
| 1. DICE | 13. CIDE |
| 2. DIEC | 14. CIED |
| 3. DEIC | 15. CEID |
| 4. DECI | 16. CEDI |
| 5. DCEI | 17. CDIE |
| 6. DCIE | 18. CDEI |
| 7. IDCE | 19. EDIC |
| 8. IDEC | 20. EDCI |
| 9. IEDC | 21. ECID |
| 10. IECD | 22. ECDI |
| 11. ICED | 23. EIDC |
| 12. ICDE | 24. EICD |

All 24 arrangements make only one combination of: DEALER-INVESTOR-COLLECTOR-EXHIBITOR (DICE).

Try tossing the dice, "SEE" 256 total permutations. There are only 15 numismatic combinations. For example: DDDD = a dealer; DDDI, DDID, DIDD, IDDD, DDII, DIII, IIID, IIDD, IDID, DIDI, DIID, IDDI, IDII, IIDI are the same combinations for Dealer-Investor.

What each organization must do at a particular time in its life is TOSS the dice of the organization. Everyone wants good probability and statistics. The key issue is INCREASE.

Increase Numismatic Education,
Increase TNA Membership;

Increase services and bettering
relations with dealers;

Increase services to all classes of
TNA members.

I want to help provide the leadership necessary to increase prestige and membership in the TNA. Some of the things that I propose are:

1. Establish a fund to send several YN's to TNA annual conventions; where they can work and learn simultaneously.

2. Establish a plan to increase exhibiting by offering a trip to the ANA annual conventions or ANA

Summer Seminar for the best-of-show winner for junior and or senior exhibitors.

3. Establish an exhibitors 'Educational Forum' at the TNA annual conventions led by past TNA best-of-show winners. They'll share ideas, simple strategies, central themes, and give an overall talk on HOBBY knowledge.

4. Establish a program where dealers can concentrate on more profit by creating an increase in demand for simple collector investor coins. Make a TNA dealer listing that includes their speciality and small business summary printed in the TNA News (not advertisement) at least twice a year.



FOR DISTRICT VIII

GOVERNOR: DAVID BURKE

Dear TNA members: As a candidate, for Governor of District 8, I have been asked to respond to four questions. However, since I am limited on space, I will try to consolidate some of these points.

Numismatic education; increasing TNA membership and increasing services to all TNA members. I think that by being an active governor, by this I mean one who participates in all the area clubs and events and by using the office of governor to publicize these events and to bring TNA resources and coordination to serve the clubs as a whole, would be the best way to increase service. As governor I would improve education by programs such as the POLICE DEPARTMENT RECOVERY EDUCATION PROGRAM, also by implementing programs designed for school child-

ren, such as slides and materials that can be lent to schools or I could arrange a time to talk in person to the children; also a start-up program where starter kits are given to youth who show an interest in numismatics, in order to spur this interest. Only by being active and creative can a governor serve his district and by listening to the collectors problems and wants. The only reason a collector will join an organization, is if there is some benefit to them, and the governor has the responsibility to know what that is. I feel that I know some of these problems and I will always be available to listen and work with the membership. This is the only way to increase membership and interest, that is, to give benefits to TNA members not to act as a figurehead.

As for increasing services with dealers, how about working with their organization the TEXAS COIN DEALERS ASSOCIATION? That is a simplistic sentence but it says it all. Being a small dealer I know that matters which are complicated in nature should be left to those who are professional, but there are a couple of areas which would benefit both dealers and members if TNA supported, and coordinated lobbying efforts "such as the sales tax issue" with TCDA, also coordinating a statewide show calendar.

All the things I have talked about are service, and by giving collectors this service, membership will pick up. Let's not forget our current membership, we must show a strong interest in their needs because without their support TNA would not exist and grow.



FOR DISTRICT VIII GOVERNOR: OUIDA DAVIS

On the topic of Numismatic Education, I think that we have been having some real good articles on the subject in our TNA News. I appreciate them very much and read every one that is printed. We have some people in TNA that are talented to do these articles. So I say — please keep it up.

TNA Membership: When we have new members to join our local club and I see that they are really interested in the hobby, I talk to them and tell them all about the state organization, TNA. Some of the time they want to think about it, but usually will go ahead and let me sign them up. I'm pretty sure that most of our members belong to TNA.

EL PASO TNA CONVENTION PLANS NEARLY COMPLETE

A short time remains until numismatists converge on El Paso, Texas for the 29th convention of the Texas Numismatic Association. The event will be held April 28, 29, 30 in the South Hall of the Civic Center with hotel headquarters at the Westin Paso del Norte across the street from the Center.

The educational aspect of the convention will be dedicated to junior collectors under 16 years of age. A video program on coin collecting and grading coins will be shown and the host club, International Coin Club, will man a table of free "goodies" for juniors such as reference books and coin albums.

The historic Spider press will again journey to El Paso sponsored by the Bureau of Engraving & Printing. The Bureau will also have

Increasing Services and Bettering Relations With Dealers: I'm sure that there are more ways in which we could help the dealers, when they arrive in our cities for shows, while during the show, and after the show is over. Such as loading up, etc. While they are in our cities, they are our guests. Let's treat them accordingly. After all, we want them to return again. A returning dealer is a happy dealer.

Increasing Services to All Classes of TNA Membership: In my opinion, I think we have a pretty smooth association. Having sat through so many board meetings and having seen and heard the inside workings of the association, I don't know of any services that have been overlooked.

a money display, uncut sheets of currency and souvenir cards. The U.S. Post Office will also set up with a cancellation booth for mailings from the convention.

There will be an auction of one session conducted on Friday night, April 28, by Vintage Auctions, Inc., and on Saturday evening, groups will hush to Juarez, Mexico for dinner and attend the dog races. Cost of the trip will be approximately \$15.00 per person.

Saturday morning is reserved for the governors and club representatives breakfast, and the awards breakfast will be held on Sunday morning. Those events will take place at the Westin Hotel.

Ample rooms have been reserved

(continued from page 6)

THE STORY BEHIND THE COIN

Brent Brown
Waco, Texas

THE COINS OF ANCIENT GREECE

The story began in the rough hills and scraggy peninsulas bordering the northeastern shore of the Mediterranean. Here, thousands of years ago, wandering tribes began to establish communities based on simple farming, herding and fishing. Because of the hostile terrain, these isolated communities kept their independence and during the centuries grew into city-states, each unique, but part of a greater people and heritage which would be called Greeks.

These Greeks produced great thinkers and soldiers. They mastered math, science, visual and literary arts, and developed military techniques which helped to

preserve their culture. Perhaps their greatest achievements were that of open debate, free speech, voting and self rule. They practiced democracy while the world around them was controlled by Pharaohs, emperors and petty kings.

The Greek culture also produced an immense wealth of myths and legends telling of muses, gods and spirits. These forces controlled everything from the rising of the sun to implanting love in the hearts of Greek youth.

As their civilization grew, they took advantage of the natural mineral wealth to strike silver and gold coins. Most city-states issued their own coins. These coins were a



Above photo shows, left, a land turtle as the main design on the later issues of Aegina coinage. The earlier issues had a sea turtle. The coins of Ephesus portray a bee.

source of civic pride. A common practice arose of portraying an animal on one side of the coin. The animal may have been native to the region, or may have figured in some local legend, or perhaps was the favorite animal of the patron diety of the city.

The most famous of these is the owl, the symbol of Athena, the patron goddess of the city of Athens. Images of the owl were found not only on coins, but served as a seal of authority on official documents of the city.

For centuries the coins of Athens were a standard in the Greek world and circulated as a standard throughout many parts of the world.

The owl was again used in modern Greece on the 10 Lepta of 1912 and the one and two drachma struck in 1973.

Another animal used on ancient and modern Greek coins was the bull. It appeared on some tetradrachms of Macedonia and some coins of Mycenia. The bull was a favorite animal of Zeus, the king of the gods. Often he would assume its form for some of his adventures.

The animals appearing on the coins of ancient Greece did not always represent strength, skill or grace. Bees, roosters, swans, goats and donkeys were also subjects of Greek coin designs.

The town of Mende in Macedonia was famous for its wine so it was associated with the minor god Dionysus. The donkey was the favorite animal of this fun loving god and in many legends he is portrayed as riding the animal. So the people of Mende put the donkey on their coins.

The earliest coinage of Greece was probably struck at Aegina. The silver coins of Aegina, like those of Athens, became a standard in the Hellenic world. Aegina honored Aphrodite as its protector and as such chose the turtle, a favorite animal of Aphrodite, as a design on its coins. The earliest designs from Aegina were of a sea turtle but later designs show a land turtle.

The portrayal of animals and legends on the coinage of ancient Greece give a tremendous insight to the people and culture upon which so much of western civilization was built.

GROVER IN HOSPITAL

Earl "Doc" Grover is reported to be recovering after a liver transplant in January at the University of California, Los Angeles Medical Center. Grover was in surgery for nine hours.

He owns and operates Earl's Coin & Stamp Supply in Universal

City and is well known in numismatic circles. He also is one of the TNA NEWS' supporting advertisers.

Friends may send best wishes to his business address and they will be forwarded. The address is 410 Bowie St., Universal City, Texas 78148.

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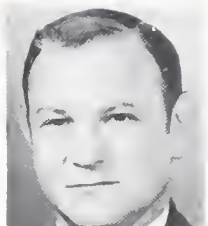
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from the 2nd vice president

Texas Numismatic Association, Inc.

Mike Greenspan
P.O. Box 17093, Austin, TX 78760



There's numismatic excitement in the air in Texas, especially in west Texas. El Paso is scheduled to host the 1989 TNA convention and collectors everywhere hope for a repeat of the great show held there in 1985. Not only was the show exciting, but the El Paso hosts provided many other activities for attendees. I am looking forward to a great weekend there, April 28-30.

The TNA convention might be a good time to get reacquainted with the hobby, especially if you've been a little ambivalent about it recently. What with 11 mint-state grades, slabbing, the large number of official and not-so-official commemoratives being promoted, it's no wonder that many of us seem to be drifting with little or no collecting objectives in mind.

Remember how exciting it used to be to fill in those dates you needed in your dime, quarter or half dollar collection? Well, it can be again. Now may be a good time to reactivate and rejuvenate your interests or, as a matter of fact, begin collecting in a new series or area. How about beginning a collection of errors, numismatic medals or depression scrip? New interests = new literature = new knowledge = new acquisitions = relaxation and pleasure.

Or, how about joining one of the numismatic specialist groups? Early American Coppers, the Civil War Token Society and Bust Half Nut Club are only three of the many who would welcome your new interests, recommend literature, and put you in contact with other collectors in the field.

One series you might try to put together is the complete set of TNA convention medals. Even the relatively inexpensive bronze pieces are becoming scarce. Try, for example, to find a 1969 or 1970 issue. Frank Galindo, the Medals Officer, has plenty of the more recent ones for sale directly from TNA, but the earlier ones are becoming very scarce. The silver pieces or the two-piece sets (bronze and silver) are also becoming scarce as very few are made each year. Collecting these sets is much more challenging than you might imagine.

At any rate, the TNA convention is a good place to kick off those new interests or reactivate old ones. Well over 100 dealers will be attending, many of whom will have the coins, tokens, medals or paper items you want. I hope to see as many of you there as possible. Look for me where the token dealers are or at one of the TNA membership activities I'll be attending.

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ANA #R132122 David A. Mayfield

from the TNA medals officer

Frank Galindo
P.O. Box 12217
San Antonio, Texas 78212



1989 TNA Medal (Enlarged)

Members, this month's message will focus on our new 1989 TNA convention medal. The theme of the medal is "Texas Heritage." To symbolize our roots, the three dominant groups of early Texas are depicted on the obverse of the medal. These early Texans settled, nurtured and tamed so much of Texas, which was in its primitive stages. The three early groups worked diligently,

each in its own way, to form and cultivate a land of opportunity for all settlers.

In 1536 when Cabeza de Vaca trudged across Texas, he was in the vicinity of the present-day city of El Paso. He visited the Indian pueblos along the Rio Grande and wrote the earliest description of the people who lived here "They have the finest persons of any people we saw of

the greatest activity and strength, who best understood us and intelligently answered our inquiries. We called them the cow nation, because most of the cattle (buffaloes) are killed and slaughtered in their neighborhood, and along up that river for over fifty leagues they destroy great numbers." Although Cabeza de Vaca explored the region where El Paso is now situated he did not proclaim the land as a Spanish possession.

In 1598 the Spanish explorer Juan de Onate took formal possession of the land around El Paso, proclaiming the country as Spanish territory and property of King Philip II of Spain. He reached the crossing of the Rio Grande on May 4, 1598, and named it El Paso del Norte, "the Pass of the North."

The obverse of the medal shows an Indian, a Spaniard, and a Texas cowboy. In the background, moun-

tains stand as silent sentinels watching over El Paso. The city lies directly under the crumbling face of Comanche Peak. At the top above the three men are the words, "El Paso del Norte," at the bottom the words "Texas Heritage" complete the design. The reverse of the medal features the new TNA logo.

The 1989 TNA convention medal sets are \$30.00 each plus \$2.25 each for postage and insurance. The bronze medals are \$2.50 each plus fifty cents each for postage and handling. Please make your checks or money orders payable to TNA. All checks must clear before the medals are mailed. All medal sets will be mailed after the TNA convention in El Paso.

I hope you will attend TNA's 31st convention and participate in the activities. Until next time, order your medals as soon as possible.

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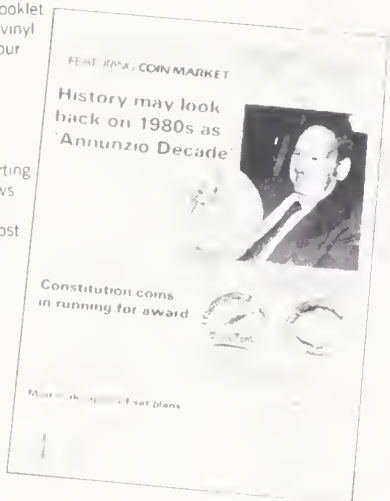
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HOW TO SELL YOUR COINS

Kwan Shek
Sugar Land, Texas
(Guest Columnist)

As a collector you have enjoyed the beauty, historical meaning, and a sense of personal satisfaction that comes with coin collecting. (Or at least you should have.) Have you ever given any thought to the investment aspect that numismatics provides? Did you know that most coins have out performed traditional forms of investments?

Investment involves buying and selling, and here we will talk about selling. When selling coins, you should be very discriminating in selecting your buyer. You want to be sure that you are getting the best possible deal for your coins.

To whom do I sell to? How do I go about doing it? These are very common and important questions that a collector might ask. And here are some general options open to you, the seller.

1. You can sell them to another private collector.
2. You can sell them at a public coin auction.
3. You can offer your coins to a local coin shop.

When selling your coins to a private collector, you can sell them at full retail price. This method is good if you have a rather small quantity to dispose of, and are under little time pressure to complete the transaction. Doing this usually involves advertising your coins for sale in newspapers or other publications. In this case, it will be necessary for you to have thorough knowledge of the coin market. Most collectors will be interested in buying only one. Or at best, a few of your coins. However, if you do find enough private collectors and eventually sold all of your coins, you may be able to realize a higher final selling price than you would receive from a dealer.

To summarize:

You will need to advertise and pay for the cost of one or several advertisements. Selling in this fashion is slow, piece-by-piece work with several weeks or more passing before you can sell all of your coins.

Next month, we will discuss selling coins at auction and selling to dealers.

**PLEASE NOTE: TNA NEWS has a new address
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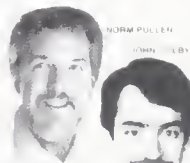
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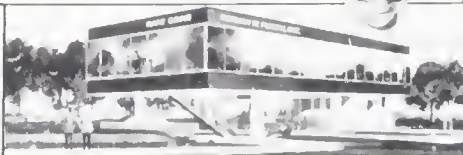
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Eleanor Kennady

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WELCOME to new members 5256-5272. If approved the following will become members April 1, 1989.

5273 (D-3) Robert L. Kirkley, 2625 S. 21st, Abilene, TX. 79605. American Coins. Rodney McClintock.

5271 Quintin Hartt, Rt. 1, Box 29, Chopin, LA 71412. John Rose

J-5275 William Blake, Rt. 1, Box 29, Chopin, LA 71412. John Rose

5276 (D-6) Jeff Chiang, 4619 Jamaica Dr., Sugar Land, TX. 77479. Coins & Stamps. Christina Burleson & Ralph Ross.

5277 (D-4) Jim Straus, P.O. Box 200997 Austin, TX 78720. Morgan Dollars. Garland Luedicke

VIP AWARD

District Governor — Rodney L. McClintock

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Miss Christina Burleson — Sugarland Texas

CORRECTION

1887 Marlin D. Lenbert

A-1886 Mrs. Ethel Lenbert

LIFE MEMBERSHIP (pending)

3476 Michael Oyster — Dallas, Texas — Eleanor Kennady

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"Unusual World Coins," 2nd edition has been released by Krause Publications and explores "Fantasy" coins of the world (unofficial money). Colin R. Bruce II is the author.

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system (K-M numbers), the Richard D. Kenney (KY) system and the Edward Kann system for Chinese pieces. This reference answers such questions as: What are they? When were they struck? By Whom? And What are they worth?

The book is \$16.95 plus \$2.50 shipping and handling and can be ordered from Krause Publications, 700 E. State St., Iola, Wis. 54990.

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(At New Address — Page 3)

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Balance on hand as of Dec. 31, 1988 5,773.22

RECEIPTS:

TNA NEWS Ads	409.00	
TNA Dues	1,775.00	
Interest on Checking Account	18.69	
Interest on L.M. Savings	72.19	
Mini News	25.00	2,299.88
		<hr/>
		8,073.10

DISBURSEMENTS:

TNA Secretary Allowance	250.00	
Dec. Petty Cash	185.87	
TNA News Editor Allowance	250.00	
Jan. Petty Cash	28.69	
River Oaks Printing	1,276.90	
I.R.S. Filing Fee	300.00	2,291.46
		<hr/>
		5,781.64

Balance on Hand as of Jan. 31, 1989 5,781.64*

NOTE: The following funds cannot be used for anything except the purpose of which they are encumbered. The balance above included these as noted below as of Jan. 31, 1989.

TNA Flower Fund	83.90*	
TNA Memorial Library Fund	252.68*	
TNA NEWS Certificate of Deposit	7,819.66	
Life Membership Savings Account	11,063.06	18,882.72
		<hr/>

TOTAL ASSETS 24,664.36

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EVENTS CALENDAR

MARCH 4-5

GATEWAY COIN CLUB, coin & stamp show, Seven Oaks Hotel, 1400 Austin Hiway, San Antonio. **WRITE:** Club, Box 12964, San Antonio 78212.

MARCH 4-5

HUNT COUNTY COIN CLUB, annual show, Wright Park Community Center, Hiway 69 S., Greenville. **WRITE:** Club, 1826 N. Wharton, Sherman 75090.

MARCH 10-12

DALLAS-FT. WORTH METROPLEX SPRING IN EXPOSITION, Ir. Convention Center, Hiway 33. **CONTACT:** Paul Garro, Box 224584, Dallas 75222, 214 262-4491 Evenings.

MARCH 11-12

SOUTH PLAINS COIN CLUB, annual show, Civic Center. Details later.

APRIL 1-2

WACO COIN CLUB, annual show Civic Center. Details later.

APRIL 8-9

GLENN W. LITTRELL MEMORIAL COIN SHOW, Corpus Christi Coin Club, La Quinta Royale, 601 N. Water. **CONTACT:** Ray Crisp, Box 3191, Corpus Christi 78404.

APRIL 15-16

SEMI-ANNUAL COIN & STAMP SHOW, Rodeway Inn at Six Flags. **WRITE:** Joe Wade, 6420 Diamond Loch, Fort Worth 76180, 817 485-1777.

APRIL 28-30

TEXAS NUMISMATIC ASSOCIATION, annual convention, Civic Center, El Paso. Host: International Coin Club. **BOURSE:** Walt Woelper, Box 3535, El Paso 79923.

MAY 12-14

OKLAHOMA NUMISMATIC ASSN., 13th convention, Hilton Inn, Oklahoma City. **WRITE:** Newton Mitchell, 218 E. Main, Norman, OK 73069.

MAY 28

DALWORTH COIN & STAMP SHOW, Rodeway Inn at Six Flags, Arlington. **CONTACT:** Joe Wade, 6420 Diamond Loch, Ft. Worth 76180.

JUNE 3-4

GARLAND COIN CLUB, 25th show, Quality Inn, Dallas Northeast. **BOURSE:** Tim Lee, Box 1181, Richardson 75085-1181.

JUNE 10-11

CAPITAL CITY COIN CLUB, coin show, Austin Airport Hilton. **BOURSE:** Dick Mowrey, Box 9057, Austin 78766.

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TEXAS

District Meetings

PLEASE NOTE: If your club activities are not listed that means (1) The report was not received by the 1st of the month deadline or (2) The TNA Club representative, reporter or secretary did not send it to the TNA NEWS address.

DISTRICT I —

Guests from the Dulin Rock Club, Mr. and Mrs. Leo Evans, visited the Stephenville Coin Club where Mr. Evans presented a slide program about a silver mine in Creede, Colorado named the Holy Moses. Buddy Randals commented on the ups and downs of silver and gold and the future of both.

Dr. George Housewright, 1st vice president, conducted the meeting and Bill Stem, program chairman, introduced the speaker and other guests. The club, with a usual attendance of about 25, meets at the Golden Corral Steak House.

During another meeting, Stem gave several reasons why coin clubs do not grow, with emphasis on these points: Some are afraid to buy or sell; lack of publicity; and lack of trust. A discussion followed concerning projects for 1989 on how to increase revenue for the club.

— Jo Stem, Sec.

Associate Dues —	\$5.00
Junior Dues —	5.00
Life Membership —	\$200.00

As of January 1, 1989

TNA Convention
April 28-30, El Paso

DISTRICT II —

The Midland Coin Club held a regularly scheduled coin auction during their recent meeting. Highlights of the sale were numerous BU Mercury dimes, an XF-AU Barber dime and a 1963 Proof set.

Members also discussed future programming for upcoming meetings in the year and it was decided to take advantage of the many visual presentations available through the ANA. These should offer an opportunity to increase knowledge about coins and coin collecting.

— Gayland Stehle, Sec.

DISTRICT III —

Russell Sanders as the new president was in charge of the Key City Coin Club meeting in Abilene.

Bob Kinkley gave a program on facts about the "penny."

A special prize was won by San



Charles Green
Governor



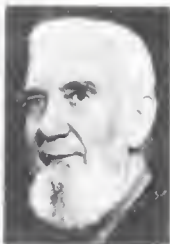
Rodney McClintock
Governor

ders and the meeting was adjourned after the auction.

— **M. Megginson, Sec.**

DISTRICT IV —

Sixteen attended the meeting of **Austin Texas Coin Club** held at Travis County Court House when Robert E. Greenwood, vice president, discussed two innovations in minting procedures in recent years.



Dr. Robert Greenwood
Governor

Discussed were the British adoption of decimal coinage and the use of seven-sided planchets for the new 50 pence and 20 pence coins. Also the use of thick planchets for coins intended to replace paper money (pound in Great Britain, 10 Korner in Norway, 10 Franc in France, etc.)

— **Robert E. Greenwood, V.P.**

DISTRICT V —

Frank Clark chose "The Nude Maja" as his topic for a program given at the **Garland Coin Club, Inc.** meeting. He said that in the early 1970s, Equatorial Guinea issued gold and silver coins of famous paintings and people. In 1970 they issued 100 pesetas silver and 250 pesetas gold coins featuring "The Nude Maja," a painting by Goya. The coin and painting depict a nude woman in a seductive pose reclining on a bed. Other coins in this series



Paul Garner
Governor

depicted "praying hands," John XXIII, Lenin, Lincoln and Gandhi. Equatorial Guinea is a small republic in west Africa on Bight of Biafra of about 310,000 people. Its main products are cocoa, wood and coffee. It was discovered in 1400 and ruled by Spain until 1968.

Awarded special honors for service to the club were Mike Launi, Dr. Jack Gregg and Kurt McEnaney, who also conducted the auction at the meeting. Al Bromberg won the door prize.

— **Jim Jeska, Sec.**

DISTRICT VI —

Bellaire Coin Club members were reminded that dues were due for 1989. It was with regret that due to mechanical difficulties, a scheduled slide program could not be shown.

David Temple was welcomed as a new member. David is a student and collector of Type coins, Lincoln cents, ancients, Morgan dollars and U.S. currency.

— **Newsletter.**



Chris Johns
Governor

DISTRICT VII —

Members of **Gateway Coin Club** of San Antonio were urged to assist in the March 4-5 coin show at Seven Oaks Resort Hotel on Austin Hiway to help make it a success.

Frank Galindo



Frank Galindo
Governor

presented a program on "Collecting Coin Banks" and among the different banks in his collection were some old and new still banks. One of the newest still banks was the California Raisins Bank and one of the oldest in the collection was the Charles A. Lindbergh.

It was announced that "Doc" Grover, long-time club member, was in a California hospital after a liver transplant and that Raymond Angstadt, a new member, had undergone heart by-pass surgery.

— The Gatepost.

DISTRICT VIII —

Don Bryan gave a program on the different ways coins have been minted, at the **Corpus Christi Coin Club** meeting. He showed charts, pictures and coins illustrating the various methods that have been used and those still in use.



Ouida Davis
Governor

President Larry Glenn was to call a board meeting to plan club activities for the coming months. Tommy Jasek won the door prize.

Ouida Davis, District 8 governor, reported to the **TNA NEWS** that some very enjoyable programs have been arranged by Bill Bailey, program chairman, and that Johnny Smolk conducts the monthly auction with good attendance. The club meets the 1st and 3rd Tuesday at the Corpus Christi Public Library.

The club is also planning its spring show for April 8-9 at La Quinta Royale Hotel. For more information write the Club, Box 3191 Corpus Christi 78401.

New officers were elected to serve the **Beeville Coin Club** and are: Edward Brown, president; Arturo Contreras, vice president; and Carole Baron, secretary-treasurer.

The program was a numismatic round table discussion about counterfeiting and English and German coinage. The club meets the first Sunday at Shorty's Cafe at 2 P.M.

— David A. Burke,
TNA Representative.

* * * * *

A film on the Denver Mint was shown to members of the **Kingsville Coin Club** at their recent meeting. Robert Burke joined the club.

Upcoming programs announced were to be given by Casey Gonzales, Don Bryan and a games night.

The club is interested in purchasing a slide projector to aid in presenting programs. Winning the door prize was Larry Guitterez.

— David A. Burke,
TNA Representative.

DISTRICT IX —

"Why Do You Collect Coins?" was the question asked members of **South Plains Coin Club** of Lubbock by Jim Hall. Some interesting answers were given.



E. L. Pitzer
Governor

Show Chairman, Herman Jacobs, gave a progress report on the upcoming March 11-12 coin show and he said the bourse will likely be sold out by show time. The auction was con-

ducted by Hall and D.O. Joplin.

— E. L. Pitzer,
Gov. Dist. 9.

* * * * *

E. L. Pitzer informed members of the **Lamb County Coin Club** of Littlefield about the coin show coming up in Lubbock, then updated the awards that can be earned by individuals and clubs at the TNA convention, D.O. Joplin was accepting contributions for the publishing of the Mini News.

Pitzer and Larry Sanderson won the door prizes.

— E. L. Pitzer,
Gov., Dist. 9.

DISTRICT XIII —

Bill Gann conducted the meeting of **Cotton Country Coin Club** at Rule in the absence of Jimmie Collier, president. Gann also conducted a quiz based on the new Coin World Almanac. Ray Whyborn won the prize for having the most correct answers, closely followed by Doug Penner, first time junior visitor Michael McMahan, Del Vernon, Santos and Terri Baiza, Mr. Wood and Gilbert.

Gann was also in charge of the auction. The club meets at the Lions Club Santa Fe Railroad Depot.

— Raymond E. Whyborn,
Gov. Dist. 13.

* * * * *

Sixteen attended the **Red River Coin Club** meeting of Iowa Park

when it met in its temporary location at the Days Inn Motel in Wichita Falls.

Connolly O'Brien conducted the 39-lot auction and winning door prizes were Nancy Lemmond and Ann Hofmaier Morris Lemmond, secretary, was in charge of the meeting as the president, Reggie Hofmaier, was on TDY.

— Raymond E. Whyborn,
Gov. Dist. 13.

* * * * *

A 15-question numismatic quiz was given by Connolly O'Brien with Jack Cone the winner, at the meeting of **Wichita Falls Coin & Stamp Club**. Ray Whyborn and Morris Lemmond tied for second place. Logan Essex and Tom Curran won special prizes in a drawing.

O'Brien was the auctioneer for the 74-lot sale. Nineteen members were present.

— Raymond E. Whyborn,
Gov. Dist. 9.

* * * * *

All officers serving the **Seymour Coin Club** in 1988 will again serve in 1989: Ray Whyborn, president; Gene Wheeler, vice president; and Mary Jane Whyborn, secretary treasurer.

Gene Wheeler gave a talk on collecting coins from circulation. He explained how to upgrade circulated coins to the very best that can be obtained at coin shows and club meetings.

Members brought their Lincoln Memorial Cent folders to the meet



Raymond E. Whyborn
Governor

**HAVE YOU SIGNED
UP A NEW TNA
MEMBER IN 1989?**

ing to compare their progress. The club is having a contest to see who can complete a set first from circulation. The contest is open to all members of the club and juniors compete separately from adults. Prizes will be awarded for: first to complete a set; best graded set; oldest cent found while assembling a set; newest cent found; and most significant mint error found while searching cents. The contest is designed to put some fun back into collecting, to prove that one can still collect coins from circulation at small cost and to get young people interested in everyday collecting.

Doug Penner was presented a "TNA Member of the Month" certificate for his exceptional service to the club in December 1988.

— **Raymond E. Whyborn,**
Gov. Dist. 13.

DISTRICT XV —

Bill Stein will serve as the new president of **Greater Orange Coin Club** for 1989 assisted by Dewey Scott, vice president; Jerry Williams, treasurer; and Stein, secretary, who will hold two positions. Williams is retiring president.

The club meets the 2nd Thursday of the month. — **Bill Stein, Sec.**

* * * * *

Art Larkin was the recipient of the C. L. Babcock award given by **Beaumont Coin Club** for outstanding service to the club the previous year. He was commended for his active participation in planning

the annual coin show, the excellent job he had done as club vice president in securing and presenting programs, and for filling in when the president could not attend meetings.

Officers approved to serve in 1989 include Larkin, president; Zeke Provost, vice president; John Brown, treasurer; and Kaye Brown, secretary.

— **Kaye Brown, Sec.**

* * * * *

New officers were announced to serve the **Greater Port Arthur Coin Club** and are: Gary Gerald, president; Bill McNeil, vice president; Rick Lanclos, treasurer; and Molly Gerald, secretary.

James Rodriguez was honored with the T. G. Brown Memorial award for his outstanding service to the club; and Gary Gerald won a prize for naming the Newsletter "Dollars & Cents."

— **Molly Gerald, Sec.**

* * * * *

Silsbee Coin Club's "Outstanding Member" award was presented to Jack Provost, and the selection committee felt that he had excelled in nine of the 10 categories considered.

Officers taking over for 1989 include Bob Jenkin, president; George Thornhill, vice president; Jerry Williams, treasurer; and Larry Dupriest, secretary.

Members were busy with their plans for the 3rd annual coin show on February 4 at Silsbee Community Center.

— **Newsletter.**

DISTRICT XVII —

Jay Larsen recounted how he first became a collector at the **Waco Coin Club, Inc.** meeting with 14 present. Larsen said, like many, his



Dewey L. Scott
Governor

introduction to the hobby was a gradual one, beginning with a number of coins his father had saved from the wages he earned doing chores on the family farm in South Dakota and an old coin that had been made into a belt buckle. Later, while operating a hot dog stand at the State Fair, he began to save old coins which were seldom

seen in circulation. After amassing quite a few, he took them to a coin dealer and was pleasantly surprised to learn that they were worth several times their face value and has been a collector ever since. Along the way, like several others, he added philatelics to his interests.

— J. P. Jones,

Promotions Chairman.

* * * * *

GREEK-ROMAN COINAGE CONFERENCE SUBJECT

The University of Texas at Austin, Department of Classics and the American Numismatic Society are joining in sponsorship of a conference on Greek and Roman Coinage on Saturday, April 1 in the Joe C. Thompson Conference Center Auditorium, UT at Austin.

Presentations and discussions will begin at 1:00 p.m. and advance registration is requested. The registration fee, which includes dinner, is \$15, if sent postmarked before March 25; \$18 thereafter. A reception at Texas Memorial Museum will afford participants a special viewing of the S.M. Swenson collection of 3,500 Greek, Roman and Byzantine coins given to the University of Texas in 1891. Dinner will follow at the Joe C. Thompson Conference Center Dining Room with remarks by Harry W. Fowler, presi-

dent of the American Numismatic Society.

Conference speakers include Frank L. Holt, University of Houston, discussing "The Greek Kingdom of Bactria, A History Written in Silver and Gold," John H. Kroll, University of Texas, "The Impact of the Denarius on Athenian Coinage," and William E. Metcalf, American Numismatic Society, "The Mint of Rome — at Lyons." The speakers are internationally recognized authorities in their areas of numismatic interest. The conference is organized for the general numismatic public, including collectors, students, scholars and other interested persons.

For more details, contact Professor John H. Kroll, Dept. of Classics, The University of Texas at Austin, TX 78712, or call 512-471-5742.

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(continued from page 12)

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